

Understanding Negotiated Employee Benefits

July 15-16, 2025

Brookfield (Milwaukee), Wisconsin

Benefits Education for Effective Negotiation

Negotiating employee benefits is an important function that has a significant impact on all stakeholders. For employees who are plan participants, their health and retirement security are on the line. For employers, investing in their labor force to recruit and retain workers has serious financial implications. It is imperative that those who negotiate employee benefits understand their role, be familiar with the collective bargaining process, and have some knowledge of benefits and the plans that are a direct result of their collective efforts.

This course will help you understand both the employee benefits industry and the collective bargaining process so you can engage strategically as you bargain in good faith, yielding productive outcomes for your stakeholders.

Who Should Attend

This course is designed not for those whose primary job is in the administration or oversight of employee benefits, but for those who have a related and important need to understand collectively bargained benefits, including those who work as:

- Union bargaining committee members
- Employer or management negotiators
- Human resource leaders
- Labor union leaders and staff
- Management association executives and staff
- Union negotiators
- Union representatives
- Union stewards
- Union trainers
- Union or management attorneys involved in negotiations
- Labor relations attorneys.



RETIREMENT INCOME



RECRUITMENT



NEGOTIATION



RETENTION



RETIREMENT PLAN



LEGAL

Lunch will be provided.

TUESDAY July 15, 2025	
8:00-10:00 a.m.	The History of Bargaining for Benefits
10:15 a.m.-12:00 noon	The Legal Environment of Employee Benefits
12:45-1:45 p.m.	The Value of Negotiated Benefits
2:00-3:00 p.m.	Plan Types
3:00-4:30 p.m.	The Collective Bargaining Process
WEDNESDAY July 16, 2025	
8:00-10:00 a.m.	Introduction to Retirement Plans
10:15 a.m.-12:15 p.m.	Introduction to Health Plans
1:00-3:00 p.m.	Wrap-Up

(All times are listed in Central Time.)

Register Today!

www.ifebp.org/NegotiatedEmployeeBenefits

CONFERENCE REGISTRATION FEES

Save \$300 if you register before June 3, 2025.

Through June 3, 2025

Member: US\$1,460 | Nonmember: US\$1,680

After June 3, 2025

Member: US\$1,760 | Nonmember: US\$1,980