



Tony J. Saguibo Jr.

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Tony Saguibo is of counsel at Bleichmar Fonti & Auld LLP (BFA), where he supports the firm's client development initiatives by serving as a subject matter expert on the oversight and management of multiemployer labor funds and collective bargaining units in the workplace. He has a long track record of building strong client relationships and consultant partnerships within the labor community and remains an active participant, regularly attending and speaking at labor conferences and industry events. Before joining BFA, Tony spent more than 20 years supporting labor and trust health programs and their members. He held several senior roles within the Blue Cross Blue Shield Association, including vice president of sales at Blue Cross Blue Shield of Hawaii. He also served as general counsel for LIUNA Local 368, where he managed all in-house legal matters while also serving as an officer of the local union and trustee of its multiple benefit funds. Earlier in his career, Tony practiced law in San Diego, focusing on workers' compensation and construction defect litigation.